



# 2009 USER'S GROUP MEETING REGISTRATION

Register at  
[www.hcss.com](http://www.hcss.com)  
or fax to  
713-980-1149.

## 1. Attendee Information (Please print.)

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Email: \_\_\_\_\_ Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_ Phone: \_\_\_\_\_

## 2. Meeting Information

|   |  |   |                                   |
|---|--|---|-----------------------------------|
| <b>Meeting Dates</b><br>(Includes: Kickoff Lunch, Classes, Tailgate Party, Friday Breakfast & Lunch, Coaches' Corner, Saturday Breakfast, Lunch & Dinner, Saturday Meetings, & All-Star Experience)   | <input type="checkbox"/> January 22-24 | <input type="checkbox"/> February 12-14 | <input type="checkbox"/> \$ 1,300 |
| <b>Early Bird Discount</b> Ends 1/2/2009 for the January 22-24 meeting. Ends 1/9/2009 for the February 12-14 meeting.<br>(To be eligible for the Early Bird Rate, your registration must be received with payment on or before the cutoff date. Please allow adequate mailing time. Registrations received after the Early Bird deadline will be processed at the non-discounted rate. All rates are U.S. Dollars.) |  |   | <input type="checkbox"/> \$ -100  |
| <b>3 or More Registrants Discount</b> (To receive the 3 person discount, all 3 people must be registered at the same time, be paying attendees, and work for the same company. Should cancellations reduce the group below 3, each individual will be assessed the \$50.)   |  |   | <input type="checkbox"/> \$ -50   |
| <b>I will be attending the Saturday User's Meeting.</b> (Please check the box if you plan to attend so we know how many seats to set.)  |  |   | <input type="checkbox"/> Free     |
| <b>I will be attending the Saturday All-Star Experience.</b> (Dinner will be a plated dinner, so please check the box if you plan to attend.)   |  |   | <input type="checkbox"/> Free     |
| <b>Friday Night Aeros' Hockey Game</b> (January 22-24 meeting only) # of Tickets: _____ x \$26 per ticket   |  |   | <input type="checkbox"/> \$ _____ |
| <b>Spouse Program</b> Spouse/Guest Name: _____<br>(Includes Thursday Lunch, Jewelry-Making Workshop, Tailgate Party, Friday Breakfast, Chef for a Day, Wine Tasting, Coaches' Corner, Saturday Breakfast & Dinner, & All-Star Experience)   |  |   | <input type="checkbox"/> \$ 375   |
| <b>Total Amount Due</b>   |  |   | <input type="checkbox"/> \$ _____ |

## 3. Class Selection (Please select only one class per time slot.)

**Thursday 2:00-4:45 pm, Friday 8:00 am-4:15 pm:** *HeavyBid* Beginner Training

### THURSDAY

#### 2:00-3:15 pm

- Advanced Bid Summary (Repeated)
- An Introduction to the Biditem Codebook (Repeated)
- Developing Teamwork & Managing Change - Part I
- Equipment360* Basics (Repeated)
- FTP Setup & Troubleshooting
- Fundamentals of the Time Card
- Getting Started with *The Dispatcher*
- HeavyBid* Joint Venture Discussion
- HeavyJob* for Plants (Repeated)
- How to Get More from the Field Than Just Time (Repeated)
- Intro to *FuelerPlus* (Repeated)
- Intro to *HeavyJob*
- Introducing *HeavyJob* to Your Foremen (Repeated)
- Mastering Estimate Entry (Repeated)
- Models of Motivation - Part I
- Quote System Part I (Repeated)
- The Dispatcher* Sneak Peek
- The Technical Details of Using True Up in *HeavyJob*
- Understanding *HeavyJob* Reports

#### 3:30-4:45 pm

- An Introduction to the Biditem Codebook (Repeated)
- Being Proactive with the Production Planner in *HeavyJob*
- Developing Teamwork & Managing Change - Part II
- Equipment360* & *FuelerPlus* Benefits
- FuelerPlus* for Existing Customers
- General Troubleshooting Tips
- HeavyBid* Sneak Peek

- Interface Across Your Place (Lab) (Repeated)
- Introduction to *Illuminate*
- Managing Forms in *HeavyJob*
- Models of Motivation - Part II
- Quote System Part I (Repeated)
- Quote System Part II (Repeated)
- Resource Planning
- So You've Been Using *HeavyJob* for 3 Years... (Repeated)
- The Dispatcher* Advanced Features
- Using the Preferences Menu in *HeavyBid*

### FRIDAY

#### 8:00-9:15 am

- Coding Theory for *Equipment360*
- Differences Between *HeavyBid* Basic, Advanced, & Comprehensive
- Disaster Recovery Tips Learned from Hurricane Ike
- Estimating Equipment Costs Part I
- Fundamentals of Diary Entry & Production Analysis
- HeavyJob* Sneak Peek
- Key Performance Indicators, Scoreboards, and Forecasting - Part I
- Leadership: Courage, Humility, & Trust - Part I
- Managing Trucking & Material Orders
- Migrating to HCSS SQL
- Quote System Part III
- Setting Up *HeavyBid* for Electronic Bidding Interfaces
- Shine the Light on Your Company's Data with *Illuminate*
- So You've Finished Your Cost Estimate... (Repeated)
- Tracking with GPS (Repeated)

- Understanding the *HeavyBid* Accounting Interface
- Using *HeavyJob* Billing
- Using Historical Data for Estimating
- Using Safety in *HeavyJob* (Repeated)
- Using the Map & Planner Views in *The Dispatcher*

#### 9:30-10:45 am

- Active Directory Integration
- Cost to Complete (Repeated)
- Dispatching Employees
- Equipment360* Basics (Repeated)
- Estimating Equipment Costs Part II
- HeavyBid* Discussion
- Integration Points for Project Managers
- Interface Across Your Place (Lab) (Repeated)
- Intro to *FuelerPlus* (Repeated)
- Key Performance Indicators, Scoreboards, and Forecasting - Part II
- Leadership: Courage, Humility, & Trust - Part II
- Preparing Bid Forms
- Quote System Part II (Repeated)
- Quote System Part IV
- So You've Been Using *HeavyJob* for 3 Years... (Repeated)
- The Nitty-Gritty Details of *HeavyJob* Setup Information
- Time Tactics to Work Smart
- Understanding *HeavyBid* Reports
- Understanding *The Dispatcher* Reports
- Using Matl-Sub-Exp in *HeavyJob*

#### 11:00 am-12:15 pm

- Activity Codebooks Part I
- Advanced Bid Summary (Repeated)
- Bidding as a Prime & a Sub in the Same Job
- Conforming the Estimate
- Cross Estimate Analysis
- Equipment360* Advanced
- Estimating Equipment Costs Part III
- GPS Roundtable Discussion
- Handling Multi-Year Escalation
- HeavyJob* for Plants (Repeated)
- How to Get More from the Field Than Just Time (Repeated)
- Integration Points for Equipment Managers
- Managing HCSS Products in Your Organization

- Power of the *HeavyBid* Edit Menu
- Remote Field Administration
- Return on Investment
- Setting Up an FTP Server (Lab)
- So You've Finished Your Cost Estimate... (Repeated)
- Using Safety in *HeavyJob* (Repeated)
- Using the Magnet Board

#### 1:30-2:45 pm

- Activity Codebooks Part II
- Assemblies & Calculation Routines
- Basic Bid Closing (Repeated)
- Comprehensive Labor Setup (Lab)
- Create Your Own Microsoft Excel & Word Templates
- Creating Incentive Plans... - Part I
- Current Trends in Estimating Discussion
- Executive Job Review
- Handling Alternates
- HeavyJob/Web*
- Introducing *HeavyJob* to Your Foremen (Repeated)
- Mastering Estimate Entry (Repeated)
- Overhead Calculation
- Project Manager/Project Engineer/Construction Manager Discussion
- The Dispatcher* Discussion
- Tracking with GPS (Repeated)
- Understanding the Data Integration Studio
- What Happened in *HeavyJob* in 2008?

#### 3:00-4:15 pm

- Activity Codebooks Part III (Lab)
- Basic Bid Closing (Repeated)
- Cost to Complete (Repeated)
- Creating Incentive Plans... - Part II
- Handling Equipment Maintenance in *The Dispatcher*
- HCSS Integration Discussion
- Improving Equipment Utilization
- Introduction to *Illuminate* (Repeated)
- Optimizing *HeavyJob*
- Payroll Discussion
- Relationship Between *HeavyBid*, Primavera, & *HeavyJob*
- Troubleshooting HCSS Products
- Understanding Bid Summary Spread Methods
- Using *HeavyBid* Scheduling & Cash Flow

## 4. Payment Options

- Check Enclosed (Please make payable to HCSS)  
 Visa    Mastercard    American Express    Discover

Cardholder Name: \_\_\_\_\_

Card Number: \_\_\_\_\_

Exp Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Note: You will receive your confirmation of enrollment once full payment is received. If you have to cancel your registration, you must do so at least 5 business days prior to the meeting to receive a full refund of your registration fee.