

Nearly 800 Customers Attend the 2011 User's Group Meetings

Even with the bad weather, 763 customers attended the 2011 HCSS User's Group Meetings in Houston, TX. This year's theme, Bid More, Run Leaner, concentrated on ways customers could bid more work and run leaner jobs in today's competitive environment. Topics ranged from efficiently closing the bid on bid day to using *HeavyJob* to stay on top of change orders and even included an IT field trip that covered disaster recovery, data redundancy, and backups on the cloud.

"The User's Group Meetings provide very valuable information to maximize your bidding time and accuracy," said Matt Aker from Silver Star Construction in Oklahoma. "I've been to 8 meetings and still find each one valuable and worth the investment."

"The IT Field Trip was a great addition this year," said Christine Nadeau from Cianbro Corporation in Maine. "There were some good discussions on the different networks we all have. It was beneficial to hear from others what works well and what doesn't."

Those in attendance represented 257 different companies from throughout the US, Canada, and Guam. Throughout the meeting they attended classes, discussions, and networking events, giving them the opportunity to speak with other contractors in the industry and HCSS employees. They also helped HCSS celebrate its 25th anniversary!

After attending the meeting, Mabini Zuniga with Watts Constructors said, "Every time I attend the HCSS UGM there's always something new and there's still a lot to learn. The Saturday meeting is very good because everybody can participate and vote on something they think needs improvement."

Jerome Di Padova from Skanska in California keeps coming back because he says, "I have been to several User's Group Meetings over the years, and I consider myself a pretty knowledgeable power user, but nevertheless, I have always found many new and faster ways to use the program by attending these meetings."

For next year's meetings, we're going back to the InterContinental Hotel with a slightly new format. We've moved the Saturday night party to Friday night, so the entire event will end at 5:00 pm on Saturday. Mark your calendars to return to Houston on February 9-11 or February 23-25. We'll see you next year!

Meeting Fact

98% of attendees said they benefited from the 2011 User's Group Meetings



Use of GPS and RFID for your Trucking and Equipment

HCSS is working hard to provide our customers with a robust suite of telematics products to help you automate your fleet operations. Not only do we offer our standard *VECTR GPS* units, but we offer them with various data plans to meet your needs and budget. If you need detailed data from trucking operations, we can do that. If you just need occasional location updates and meter readings to drive your PM schedules, we can do that too.

In addition to our standard units, we also offer battery operated units for your trailers, conex boxes and other non-mobile equipment. These come with either a three or seven year battery life and require no wiring to install. Furthermore, they also offer satellite communication, so you can always see where these items are, even from the most remote of job sites.

Several new items are on the horizon as well. Starting this summer, we will be offering a CANbus version of our *VECTR GPS* that can transmit diagnostic data from the on-board computers in most of your newer equipment. It works with both vehicles and heavy equipment and will be a great addition for anyone wanting to take a proactive approach to equipment maintenance. *Cont. on pg. 2, GPS and RFID*

Weekly Product Demonstrations

Join us in weekly product demonstrations to learn more about HCSS's newest products.

Cloud Services

Tuesdays at 10 am CST

The Dispatcher Resource Management Software
Wednesdays at 10 am CST

VECTR GPS GPS Solutions
Wednesdays at 10 am CST

Equipment360 Equipment Maintenance Software
Thursdays at 10 am CST

FuelerPlus Fuel Maintenance Software
Thursdays at 11 am CST

HCSS Safety Application
Fridays at 10 am CST

To register for these weekly presentations, please email weeklydemos@hcss.com

Users Group Meeting Was a Valuable IT Experience

Or at least that's what Peter Cappelli (Sr. Construction Systems Analyst, American Infrastructure-PA) stated regarding the IT Track of classes offered at this year's Users' Group Meeting. "I would recommend this to any company considering who to send to the User's Group Meeting", he said.

This year HCSS enhanced the IT track with additional classes focused on impacting daily decisions and business continuity options. Thursday opened the track with classes specifically related to our software offerings, providing information to IT personnel that can prove invaluable when organizing your HCSS network and users. These classes dealt with Active Directory integration, HCSS update procedures, and data transmission used in HCSS products. Greg Sudds with Walsh Construction (IL) says that he "was very pleased (and thankful) for the way that you were able to break complex concepts down into very simple ones in your sessions."

On Friday, starting out with a tour to a data center facility, our group of attendees participated with representatives of the facility in both class and round table discussions specific to Construction IT issues. Several in the group of 16 IT professionals mentioned the benefit of being able to collaborate knowledge in this informal format.

The afternoon was spent at the HCSS office with classes centered around business continuity. Aside from an introduction into HCSS' new cloud services line of offerings, attendees heard about some of the newer ways to conduct standard IT procedures such as backups and disaster recovery planning. Dave Harris with C.C. Myers (CA) summed up the day: "It was very beneficial and provided a wealth of information."

When next year's User's Group Meetings roll around, don't forget that your IT people can profit from coming also.



For the fourth year in a row, HCSS has been named one of the Top Companies to Work for in Texas. Pictured is HCSS Vice President Sophie Rydin with Texas Governor Rick Perry at the awards ceremony in Austin.

Redesigned HeavyBid Equipment Module Gives You Greater Insight and Control

One of our major goals this year is to redesign and improve major **HeavyBid** functions. We actually started doing this in the 2010 releases with redesigns of self-performed work, holding accounts, and escalation, and we are continuing in **HeavyBid** 2011 with equipment. Unveiled at User's Group Meeting, our new equipment module is streamlined and gives you greater flexibility and control over estimating your equipment costs.

The main equipment screen has been redesigned to give you a complete overview of all your equipment. At a quick glance, you'll know what your equipment's rent, EOE, and total rates are and what methods were used to calculate them. To see the calculations in detail, simply click on the appropriate "Rent" or "EOE Breakdown" tab.

On the "Rent" tab, we've simplified using **HeavyBid's** rent calculations. Equipment using **HeavyBid's** standard calculation (period rate divided by period hours) will appear on the Standard Rent tab. Other rent calculations have their own tab and when you click one, **HeavyBid** will only display the equipment using that calculation and show the calculation factors.

We've also improved how you enter and calculate EOE rates. Simply enter a total hourly EOE rate on the main equipment screen. If you want to be more detailed, you can enter hourly dollar or consumption factors on the "EOE Breakdown" tab for up to 10 components of EOE. Finally, at the request of several customers, we've also added a new fuel type, propane, and three additional user-defined EOE components.

We've received a lot of positive feedback from attendees at User's Group Meeting and are planning to add even more functionality throughout 2011. "We're very excited for companies to update to **HeavyBid** 2011 and to start using the new equipment module," says Timothy Saludo, **HeavyBid** Product Manager. "We really think it's going to make it more attractive to use the capabilities that have been available for years to fine-tune estimates." Keep an eye out in the next few months for the **HeavyBid** 2011 update.

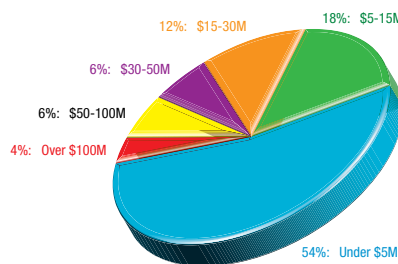
GPS & RFID *Cont. from pg. 1*

Beside GPS, HCSS is also now offering RFID solutions as well. We have developed a portable RFID reader that can be used as a low cost solution for tracking load counts. With a read range of over 50 feet in a package the size of a normal briefcase, it is the perfect tool for a foreman to use on a remote site to keep accurate counts.

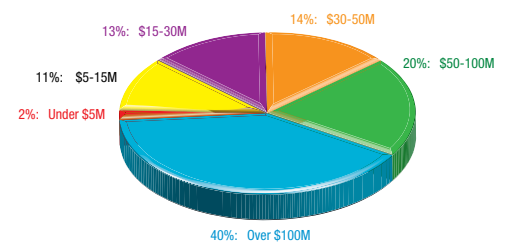
We are also using RFID to enhance our **FuelerPlus** product. With the new **FuelerPlus** Truck, which is debuting at ConExpo, your fueler will be able to scan the vehicle with a portable RFID reader and automatically meter the fuel to ensure accurate entry and proper identification of the equipment.

Hardware technology can be a great tool to help you run leaner. As we move forward, our goal will be to provide more integrated solutions that make it easy for you to address your business needs.

2011 User's Group Meeting Survey Results



Estimate Size



Company Size

Senioritis – Challenge your High School Seniors

By the time a teenager makes it to his senior year in high school, they have most likely worked the past three years preparing for the college admissions process. Once senior year rolls around, most kids want to relax, take an easier course load, complete their college applications, and head off to the college of their choice. Also known as “senioritis,” taking the easy route their senior year might seem like a nice break for your kid, but it may do more harm than good.

Many students mistakenly believe that preparing for college ends after their junior year when class rank, GPA, and extracurricular activities are used for college admissions. However, my son Ryan found out that his senior year is important to colleges. When applying, standard applications asked for his senior year schedule, and his acceptance letters stated, “your admission is contingent on your continued successful performance.”

Ryan has successfully used his senior year to his advantage. While some of his classmates “caught senioritis,” he maintained a challenging course load, improved his GPA, and actually moved up in class rank by six points. This was an amazing improvement from a kid who blew his freshman year off. He resubmitted his high school transcript after the first semester to one of his top college choices and was accepted.

One relatively unknown fact is that colleges maintain the right to rescind admission/scholarship offers as a result of poor performance during senior year. Since more than a quarter of the college freshmen do not make it to their sophomore year, schools are highly sensitive to students’ senior year performance.

Challenge your high school seniors to use this time to take the most rigorous courses and stay involved in extracurricular activities. It will help them stay active and involved, which ultimately lays the ground work for the challenges ahead.

Perspective



Steve McGough
HCSS Chief Operating Officer

Bid News

(HeavyBid Customers Noted in Green)

TEXAS

#3205 Denton/SH 114

SEMA Construction, Inc.....	\$33,333,333.00
AUI Contractors, LLC.....	\$35,386,968.00
Lane Construction Corp.....	\$35,633,153.00
Mario Sinacola & Sons Excavating ...	\$36,401,499.00
W.W. Webber, LLC.....	\$36,822,138.00
Austin Bridge & Road, LP	\$37,658,361.00
Ed Bell Construction Co.....	\$37,928,894.00
J.D. Abrams, LP.....	\$37,971,749.00
Balfour Beatty Infrastructure	\$39,589,475.00
Rosiek Construction Co.....	\$39,981,354.00
Texas Sterling Construction Co.....	\$41,361,740.00
Johnson Bros. LLC	\$44,125,707.00

11 of 12 Bidders use HeavyBid

MONTANA

HWY-309871-RP, Overlay 9.5 miles of Highway 206

LHC, Inc.	\$1,091,819.00
Blahnick Construction	\$1,103,152.00
Nelcon, Inc.	\$1,138,838.00
Schellinger Construction.....	\$1,141,967.00
Knife River.....	\$1,157,347.00

VIRGINIA

9B4 Reconstruct Interchange of Route 50 with Courthouse Rd. and 10th St., Arlington Co.

Flippo Construction Co., Inc.	\$21,434,864.85
Shirley Contracting Co., LLC.....	\$21,762,013.30
Corman Construction, Inc.....	\$21,782,363.35
Facchina Construction Co., Inc.....	\$22,656,674.00
Corinthian Contractors, Inc.	\$22,929,265.00
Lane Construction Corp.....	\$23,624,221.55

TEXAS

#3222 Wood/FM14

Longview Bridge & Road, Ltd.....	\$1,713,058.00
R.K. Hall Construction, Ltd.....	\$1,739,326.00
A.L. Helmcamp, Inc.....	\$1,867,384.00

INDIANA

Road & Bridge Construction on SR 60 from SR 56 to SR 135

Gohmann Asphalt & Const., Inc.....	\$15,723,000.00
Milestone Contractors, L.P.....	\$15,988,468.12
E.S. Wagner Company	\$16,675,323.31
Crider & Crider, Inc.....	\$16,971,034.79
Force Construction Co., Inc.	\$17,882,074.85
Dave O'Mara Contractor, Inc.....	\$18,347,595.50
American Contracting & Services.....	\$18,968,564.48

6 of 7 Bidders use HeavyBid

Do you have bid results you'd like to share? Simply e-mail them to bidresults@hcss.com to have your company featured in our Bid News.

Great Training Opportunities for 2011

Free Helpinars

Cleveland, OH	April	Greenville, SC	June	Denver, CO.....	September
Columbus, OH.....	April	Salt Lake City, UT.....	June	Newark, NJ.....	September
Houston, TX.....	May	Detroit, MI.....	July	Philadelphia, PA.....	September
Portland, OR.....	May	Milwaukee, WI	July	Boston, MA.....	October
Seattle, WA.....	May	Los Angeles, CA.....	August	Pittsburgh, PA.....	October
Birmingham, AL	June	Phoenix, AZ.....	August	San Francisco, CA.....	December
Boise, ID	June	Baltimore, MD.....	September		

HeavyBid Beginner Classroom Training (HB 101)

Houston, TX	March 17-18	Houston, TX	June 23-24	Seattle, WA	October 13-14
Houston, TX	April 28-29	Houston, TX	July 28-29	Houston, TX	October 27-28
Philadelphia, PA.....	May 2-3	Chicago, IL.....	August 11-12	Atlantic City, NJ.....	November 3-4
San Francisco, CA.....	May 12-13	Orlando, FL.....	August 25-26	Las Vegas, NV.....	November 10-11
Houston, TX	May 26-27	Houston, TX	September 29-30	Houston, TX	December 8-9

HeavyBid Advanced Classroom Training (HB 201)

Seattle, WA.....	October 13-14
Atlantic City, NJ.....	November 3-4
Las Vegas, NV.....	November 10-11

HeavyJob Beginner Classroom Training (HJ 101)

Houston, TX	April 28-29
Houston, TX	July 28-29
Houston, TX	December 8-9

For more information on these training opportunities, please visit www.hcss.com/Services/Training

2011 User's Group Meeting Attendees

The number in parenthesis represents the number of attendees from that company.

Companies in bold indicate 2011 President's Advisory Board Members.

A. Lindberg & Sons, Inc. (3).....MI	Curran Contracting Company (7).....IL	Gunther Construction Company (2).....IL
A. Servidone, Inc./B.Anthony (2).....NY	D.H. Griffin Construction, LLC (2).....NC	Hall Constructors (1).....BC
A.U.I. Architectural Utilities (1).....TX	Daniel O'Connell's Sons, Inc. (3).....MA	Halme Construction (4).....WA
Aggregate Industries (3).....MA, MD	Delta Asphalt of Missouri, Inc. (2).....MO	Hardrives, Inc. (3).....MN
AGH Advantage, LLC (1).....PA	DeSilva Gates Construction (1).....CA	Haskell Corporation (3).....WA
AIC LLC (1).....AK	Diamond B Construction Co. LLC (5).....LA	Hawaiian Dredging Const Co Inc (1).....HI
Allen Contracting, Inc. (3).....OK	Difazio Industries, Inc. (1).....NY	Heimes Excavating (1).....NE
Allison Park Contractors (3).....PA	Dixie Construction Company, Inc. (3).....MD	Howell Asphalt Company, Inc. (4).....IL
American Infrastructure (2).....PA	Dragados USA, Inc. (1).....FL	Howell Contractors, Inc. (3).....KY
Ames Construction, Inc. (2).....MN	Dunn Construction, Inc. (3).....AL	Hunter Contracting (1).....AZ
Amico Infrastructure, Inc. (3).....ON	Dunnet Bay Construction (2).....IL	Hutchens Construction Co. (1).....MO
Anchor Construction Corporation (6)....DC	Durr Heavy Construction, LLC (12).....LA	IA Construction Corporation (2).....PA
Anthony Allega Cement Contr., Inc. (3)....OH	E.V. Williams, Inc. (3).....VA	Ideker, Inc. (1).....MO
APAC, Inc. (19) ..AR, GA, KS, MO, MS, TN, TX	Eagle Bridge Company (3).....OH	IEW Construction Group (1).....NJ
Apollo, Inc. (3).....WA	Earle Asphalt Company (1).....NJ	Infinity Wind Power (1).....CA
Arup (1).....CA	Ebsary Foundation Co. (2).....FL	IOC, LLC (4).....TX
Atkinson Construction Company (9). CA, WA	Ed Bell Construction Co. (4).....TX	Iowa Bridge & Culvert (2).....IA, TX
Atlas Excavating, Inc. (1).....IN	Edgerton Contractors, Inc. (3).....WI	J. Pettiecord, Inc. (2).....IA
Ballenger Construction (1).....TX	Edward Kraemer & Sons, Inc. (1).....WI	J.B. James (1).....LA
Ballou Pavement Solutions, Inc. (3).....KS	Elder Corporation (4).....IA	J.F. Brennan Company, Inc. (5).....WI
Barajas & Associates, Inc. (2).....NV	Empire Paving (2).....CT	J.H. Rudolph & Company, Inc. (3).....IN
Barnhill Contracting Co. (4).....NC	English Construction Co., Inc. (2).....VA	James Construction Group, LLC (7).....LA
Bay Cities Paving & Grading (1).....CA	Exclusive Paving (1).....AK	Jay Dee Contractors, Inc. (1).....MI
Bechtel (1).....VA	F & K Construction, Inc. (2).....IN	Jim Smith Contracting Co., LLC (4).....KY
Blakeslee Arpaia Chapman, Inc. (4).....CT	Fann Contracting, Inc. (1).....AZ	John Gulisek Construction Co. (2).....PA
Boh Brothers Const. Company, Inc. (5). LA	Faulconer Construction Co., In (1).....NZ	Joseph B. Fay Company (4).....MD, PA
Bove Industries, Inc. (4).....NY	FCI Constructors (NorthernDiv) (1).....CA	JPC Group, Inc. (3).....NJ
Bradshaw Construction Corporation (1)...MD	FH Paschen Group/SN Nielsen (4).....IL	Judlau Contracting, Inc. (1).....NY
Brandt Construction Company (4).....IL	Fischer Excavating, Inc. (4).....IL	K & E Excavating, Inc. (3).....OR
Brayman Construction Corp. (4).....PA	Fisher Contracting Company (1).....MI	Karson Kartage & Konstruction Ltd. (1)...ON
Buskerud Construction, Inc. (2).....SD	Flatiron Construction Corp. (3).....CO	Keeler Construction Co. Inc. (3).....NY
Byrne & Jones Construction (3).....MO	Ford Construction Company, Inc. (3).....CA	Kelchner, Inc. (2).....OH
C.J. Mahan Construction Company (2).....OH	Fred Weber, Inc. (7).....MO	Kinsley Construction (1).....PA
C.W. Matthews Contracting Co. (5).....GA	G A Blocker Grading Contractor, Inc. (2)....IL	Kiska Construction Corporation (2).....NY
Carolina Bridge Company, Inc. (2).....SC	GA & FC Wagman, Inc. (3).....PA	KLB Construction Inc. (2).....WA
Cecil D. Gassiot Contractor (3).....LA	GAIA Contractors (4).....BC	Koch Skanska, Inc. (5).....NJ
Central Paving, Inc. (1).....ID	General Excavation, Inc. (2).....VA	Kokosing Construction Co., Inc. (4).....OH
CH2MHILL (13).....CO	Geneva Construction Company (3).....IL	Korte & Luitjohan Contractors, Inc. (1).....IL
Charah, Inc. (2).....KY	Geneva Rock Products, Inc. (1).....UT	L.A. Fuller & Sons Const., Inc. (2).....TX
Cianbro Corporation (3).....ME	George Harms Construction Co. (1).....NJ	Lane Construction Corp. (8)....CT, FL, MA
Clear Creek Contractors (1).....WA	George J. Igel & Co., Inc. (6).....OH	Laurita, Inc. (2).....WV
Clinton Road Equipment (1).....OH	George Reed, Inc. (4).....CA	Ledcor CMI Ltd. (3).....BC
Coastal Bridge Company, Inc. (5).....LA	Glenn O. Hawbaker, Inc. (6).....PA	LHC Incorporated (1).....MT
Colautti Construction Ltd. (2).....ON	Glover Construction (1).....OK	Lien Transportation Company (4).....SD
Cold Spring Construction Company (5)....NY	Gohmann Asphalt & Const., Inc. (8).....IN	M.J. Hughes Construction (2).....OR
Command Construction, LLC (4).....LA	Goodfellow Bros., Inc. (2).....WA	MAC Construction (2).....IN
Conatser Construction, Inc. (1).....TX	Gould Construction, Inc. (2).....CO	Manson Construction Co. (13).....CA, WA
ConCreate USL Ltd. (2).....ON	Granite Construction, Inc. (7).....CA	Mario Sinicola & Sons Exc., Inc. (4).....TX
Construction Resources Mgmt, Inc. (2).....WI	Graniterock Company d.b.a. Pavex Construction Division (2).....CA	Marricco Construction Co. (1).....PA
COPCAN Contracting, Ltd. (2).....BC	Green Construction (6).....NY	Martin Brothers Construction (5).....CA
Crystal Sewer & Water, Inc. (2).....IL	Gregori Construction & Eng., Inc. (4).....PA	Mascaro Construction Co. L.P. (3).....PA
		Max Jantz Excavating (1).....KS

McAllen Construction Co., Inc. (3)..... TX	Rea Contracting, LLC (2)..... NC	Terrace Construction Company, Inc. (2).... OH
McGuire & Hester Const. Co., Inc. (4)..... CA	Reece Albert, Inc. (2)..... TX	Texas Sterling Construction Co., Inc. (4) .. TX
McLean Contracting Company (1)..... MD	Reicon Group, LLC (2)..... NY	The Allen Company, Inc. (3)..... KY
MCM Corporation (3)..... FL	Richard F. Kline, Inc. (2)..... MD	The Beaver Excavating Co. (1)..... OH
MGE Underground (3)..... CA	Richards Corporation (1)..... CT	The Conti Group-Estimating (2)..... NJ
Mica Corporation (2)..... TX	Riverside Contracting (2)..... IN	The Dutra Group (4)..... CA
Michels Corporation (1)..... WI	RTD-FasTracks (1)..... CO	The Middlesex Corporation (2)..... MA
Midlands Contracting Inc. (1)..... NE	Rummel Construction, Inc. (2)..... AZ	The Ruhlin Co., Inc. (1)..... OH
Miller Brothers Construction, Inc. (4)..... OH	S.E. Johnson Companies (2)..... OH	Tidewater Contractor's, Inc. (2)..... OR
Moltz Constructors, Inc. (1)..... WY	S.T. Wooten Corporation (18)..... NC	Tiger Contracting, LLC (1)..... FL
Moretrench Env. Services, Inc. (9)..... FL	Salsbury Engineering, Inc. (1)..... CA	Top Grade Construction, Inc. (3)..... CA
Mosites Construction Company (1)..... PA	Sangamo Construction Company (3)..... IL	Trader Construction Company (4)..... NC
Mountain Top Excavation (1)..... PA	Sargent Corporation (5)..... ME	Traylor Bros., Inc. (6)..... IN
Nestlerode Contracting Co. Inc (1)..... PA	Savage Heavy Highway Corp. (3)..... WV	Triad Engineering & Contr. Co. Inc (3).... OH
New Enterprise Stone & Lime Co., Inc. (1)PA	SBBI Inc. (1)..... AZ	Trumbull Corporation (12)..... PA
Northeast Remsco Construction (1)..... NJ	Schiavone Construction Co. (1)..... NJ	Vancon, Inc. (1)..... UT
Northern Nevada Excavation (1)..... NV	Shelly & Sands, Inc. (2)..... OH	Vanderpool Construction, Inc. (2)..... IA
O.C. Jones & Sons, Inc. (3)..... CA	Silver Star Construction Co. (6)..... OK	Veit & Company, Inc. (3)..... MN
Oftedal Construction, Inc. (2)..... MT	Skanska USA Civil (5)..... CA, NY	Vortex Marine Construction, Inc. (1)..... CA
Parsons Services Company (4)..... HI	South State, Inc. (1)..... NJ	W & L Construction, Inc. (1)..... VA
Paul J. Gallo Contracting (1)..... NY	Southern Illinois Asphalt (1)..... IL	W.L. Hailey & Co., Inc. (1)..... TN
Performance Mechanical Contractors (1) .. CA	Sporer Land Development, Inc. (2)..... KS	W.W. Clyde & Company (4)..... UT
Petillo, Inc. (3)..... NJ	SPS New England, Inc. (1)..... MA	Walsh Construction (3)..... IL, TX
Phend & Brown, Inc. (6)..... IN	SRL Consulting (1)..... CA	Walter Toebe Construction Co. (2)..... MI
Pipeline Utilities (2)..... NC	Stacy & Witbeck, Inc. (4)..... CA	Watts Constructors, LLC (9)..... CA, HI, WA, Guam
Plote Construction Inc. (1)..... IL	Stark Excavating, Inc. (5)..... IL	Weaver-Bailey Contractors, Inc. (2)..... AR
Posillico Civil, Inc. (10)..... NY	Stone Valley Construction (4)..... PA	West Coast Paving (2)..... NV
Proform Concrete Services, Inc. (5)..... AB	Sully-Miller Contracting Co. (4)..... CA	West Virginia Paving, Inc. (6)..... WV
Proven Management (2)..... CA	Summers-Taylor, Inc. (9)..... TN	Woodward Excavating Co., Inc. (1)..... OH
Quality Asphalt Paving (2)..... AK	Super Western (2)..... WI	Wright Brothers Construction Co., Inc. (5) TN
Quality Excavation, Ltd. (1)..... TX	Swank Associated Companies, Inc. (1)..... PA	WRScompass (3)..... FL, IL
R.E. Monks Const. Co LLC (6)..... AZ, CO	T.J. Lambrecht Construction (3)..... IL	Yerba Buena Eng. & Const., Inc. (5)..... CA
R.G. Huston Company, Inc. (2)..... WI	Talus Construction, Inc. (2)..... CA	Zoladz Construction Co., Inc. (4)..... NY
R.K. Hall Construction, Ltd. (1)..... TX	Tapani Underground (2)..... WA	
R.M. Harris Co. (2)..... CA	TCW Construction, Inc. (3)..... NE	

2011 User's Group Meeting VIP Honorees

VIP honorees are customers who have attended 10 or more meetings.

23 Years

Jim Gold

18 Years

Bill Cooke.....Manson Construction

16 Years

Brad Bowers Kokosing Const. Co.

Les BradshawBradshaw Const.

Stan Evans..... The Beaver Exc. Co.

15 Years

Alan Hawbaker AGH Advantage

Barry FauthKinsley Const.

14 Years

Eugene Kumasaki ... Hawaiian Dredg.

13 Years

Paul Cianciarulo. Granite Rock/Pavex

Tom Browne..... SPS New England

12 Years

Bill Stone C.W. Matthews

Jim Eckroat.....McAllen Const.

Jeff Roginsky C.W. Matthews

Michael TrottaPosillico Civil

Richard Coley..... GA & FC Wagman

11 Years

Jim Richard James Const.

John Salmon..... Dunnet Bay Const.

Mary Church Shelly & Sands, Inc.

Roy HuemerEarle Asphalt Co.

10 Years

Greg Nelson S.T. Wooten

John Phillips Watts Constructors

Jonathon Bivens S.T. Wooten

Reade Dawson..... S.T. Wooten

Tom GuntherDeSilva Gates







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User Tips

HeavyBid®

Create Favorites for Copying

Do you copy from the same estimates over and over again? In the copy screen, *HeavyBid* allows you to create a list of favorite estimates to quickly access and copy. You can have a personal favorites list as well as a favorites list to share across the whole company. We will also keep track of the estimates you have recently copied from.

Quickly Change Many Items at Once

Do you know that most of the setup screens allow you to modify a range of items down a column at once? For example, if you wish to assign a range of biditems to an estimator in the Biditem Setup screen, you can click in the Estimator Initials column, drag down the range of items you wish to assign to that estimator, let go of the mouse, choose "Change Highlighted Items", and enter the initials of the estimator. You can use the same method on many other fields in the Setup screens.

HeavyJob®

Easily Track T&M

Have a new cost code that will always be T&M work? In cost code setup, look in the Adv. Types tab and mark it as T&M. This will cause that cost code to always come into the timecard marked as T&M for later billing, and will have the production analysis show as always on budget.

Auditing Calculations in HeavyJob

Auditing how your equipment and labor cost is being calculated on the Time Card is always just a click away. If you right click on employee or equipment hours on the time card and choose to Show Cost, you will be able to see a breakdown of the cost of that resource and how it is being calculated.

The Dispatcher™

History of Equipment

Wonder where you had a piece of equipment three weeks ago? Check the snapshot checkbox in the Magnet Board and see where all your equipment was located on any date.

Dispatch Anything

If you need to dispatch something that is not a resource in the system you can create a free-form dispatch by right clicking on the drive, and selecting "add free-form dispatch". These can be viewed on the daily mobilization report and transport sheet.

2011 Annual Updates To Be Posted Online

Beginning this year, all annual updates of HCSS products will be posted for download on www.myhcss.com instead of being mailed out.